

GOSSIP OF THE STREET

BROKERS DESERT TRADE FOR LOAN

War and Liberty Bonds Put Stock Market in Secondary Position

There were virtually only two topics under discussion in the financial district yesterday... The war and Liberty Bonds put the stock market in a secondary position.

Philadelphia Markets

GRAIN AND FLOUR... WHEAT—Receipts, 32,000 bushels. The market quiet. Quotations: No. 1, 1.10; No. 2, 1.05; No. 3, 1.00.

PROVISIONS... There was a fair jobbing demand and the market ruled firm. Quotations: City or west, 1.10; Country, 1.05; Pork, 1.15.

DAIRY PRODUCTS... BUTTER—Trade was quiet and the market ruled firm. Quotations: Standard, 24.00; Extra, 23.50.

POULTRY... DRESSED—There was a fair demand, and the market ruled firm. Quotations: Fresh-killed, 1.10; Old, 1.05.

FRESH FRUITS... There was little trading, but values were steadily maintained. Quotations: Apples, 1.10; Oranges, 1.20.

VEGETABLES... The market was quiet and barely steady. Quotations: White potatoes, 1.10; Sweet potatoes, 1.20.

BUSINESS CAREER OF PETER FLINT

A Story of Salesmanship by Harold Whitehead

HAD a heavy day today and feel all in tonight, after the salesmanship class, but I must tell you that story of Bruno Duke's which I mentioned yesterday.

Of course, I can't tell it like he did—he's a marvel at telling funny stories and some not so funny also.

Well, there was always great rivalry as to who should get the teacher. There was more or less prestige went to the people who got the teachers, and their house became the head of the social life, as it were.

And the memories of the hundreds of apples in the yard to me, for her apple pie was the product of genius—I could compose an epic on Mrs. Stave's apple pie.

Mabel Stave was the youngest, a girl of fifteen, and she, being the youngest, was spoiled. She was miserably set up and all gave way to her.

wondered what kind of a reception he'd get when he got to the Staves' for dinner. When he got home, nothing was said, although there seemed to be an air of coldness about the dinner.

TODAY'S BUSINESS EYEGAM

Some people have doll's eyes—they look pretty, but see nothing. What does this mean to YOU? Business Questions Answered.

I am getting business for a photographic studio on 25th avenue for a commission. The enclosed sample letter is the one I used.

My dear Mr. Brown—The you ever look at a lot of family portraits and you experience the joy of recalling the happy face of a youngster, now a grown man or woman.

RAILROAD EARNINGS... SOUTHERN PACIFIC... August gross, \$1,745,887; Balance after taxes, 1,426,724.

Local Meat Market... The following report of the fresh meat trade in Philadelphia is furnished by the local livestock and meat markets.

PRINCE MAX NAMED CHANCELLOR

binding discussion as a specialty earnest in this nature, Count Tisa declared that the future for which all humanity was longing for the safeguarding of the existence of all peoples.

The Premier declared that Austria-Hungary did not intend to abandon its good right to Bosnia and Herzegovina and that it must be guided by the consideration of the legitimate wishes of the people concerned.

THIN AUSTRIAN LINE IN ALBANIA IN PERIL... By the Associated Press. Rome, Oct. 2.—The situation in Albania holds out possibilities of decisive events soon in that theatre.

BULGAR DESERTERS ARE DRIVEN BACK... Amsterdam, Oct. 3.—A Sofia dispatch, dated Monday and received through Vienna, says: "The deserters who were advancing on the capital of Bulgaria have been driven back to Vladaja and Vitez delte by Government troops.

BELIN AND VIENNA BOURSES AGAIN SLUMP... Amsterdam, Oct. 3.—The Berlin Bourse suffered a further bad slump yesterday owing to the absence of reliable news from the Balkans.

MAGYAR PEACE-LEADERS CONFER WITH EMPEROR... Washington, Oct. 3.—An official dispatch from France says the Austrian newspapers announce the arrival at Vienna of Count Tisa.

china Fuel Company, Twenty-third and Vine streets; toilet mirrors, A. J. and Laiper streets; Taubel Mill, 21st and Adams streets; Farnock, 21st and Adams streets; W. G. Adams Foundry Company, 920 North Ninth street; the C. H. P. Cigar Company, 21 North Second street.

Loan Meetings Are Called Off... Continued from Page One. The loan is great for all to lend all ready cash immediately, and then to subscribe on the installment plan.

Used in Over 4000 Plants... Barred Sunlight. Use the oil paint with a glossy finish, while the white paint which has been excluded from the sun.

RICE'S MILL WHITE... The original "Mill White" is increased by daylight 10 to 20% every ray of natural and artificial light.

U. S. Gutta Percha Paint Co. Sold by Charles Bond Company, 800 Arch Street, Philadelphia.

LONDON STOCK MARKET

Speculative Issues More Active on Good War News... London, Oct. 2.—Speculative issues on the stock exchange were excited and more active today on the war news and various rumors.

YOU'LL LAUGH! DOESN'T HURT TO LIFT CORN OUT... Magic! Costs few cents! Just drop a little Frezzone on that touchy corn, instantly it stops aching, then you lift the bothersome corn off with the fingers. Truly! No humbug!

Fig Iron Production Decreases... Pig iron output of this country for the first six months of 1918 fell off somewhat from the record volume in the same period of 1917.

DANCING LESSONS \$5... Try Frezzone! Your frezzone sells a tiny bottle for a few cents, sufficient to rid your feet of every hard corn, soft corn, or corn between the toes, and calluses, without one particle of pain, soreness or irritation.

EDUCATIONAL

WANAMAKER INSTITUTE OF INDUSTRIES... Department of Commercial Education. 23rd and Walnut Streets.

TEMPLE UNIVERSITY... Broad St. below Berks Philadelphia. FRENCH and Spanish by native prof. teachers; high ref. grammar, conversation; success guaranteed.

Strayer's Business College... Philadelphia's Greatest Business School. Expert teachers. Modern equipment. Individual advancement.

Can You Manage Men?... The commanders of America's great industrial armies are having difficulty in finding men fitted by training to assume the position of leadership.

Laurel-in-the-Pines... Lakewood, N. J. WILL OPEN FOR THE FALL, WINTER AND SPRING SEASON Saturday, Nov. 16, 1918.

The Influenza Epidemic Compels This Urgent Appeal

Help the Telephone Operators So They May Serve Those Whose Needs Come First... The prevalent influenza has caused a very serious shortage in our operating force.

1. To make only the most urgent and necessary calls; 2. To refrain as far as possible from special appeals to Chief Operators whose entire time should be given to supervision of their Central Offices;

This is a frank statement of the requirements. We are confident that only a word to the public in such an emergency is necessary.

The Bell Telephone Company of Penna.

Write or telephone for an eight page booklet on "How to get on the list" drop in for a chat with our Mr. Plunk, who will gladly give you full information.

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